naviteer

Broker
Distributor
Manufacturing
Customer Service Management

Online Sales Management

Technology at work for you

CONNECTING YOUR BUSINESS TO THE INFORMATION RESOURCES YOU NEED

For years, food brokers, distributors, and manufacturers have struggled to find applications that meet their unique needs. Solutions have ranged from combining a number of single-use applications to retrofitting very general, off-the-shelf applications to buying costly custom programming.

Naviteer has been developed from the ground up for food brokers, distributors, and manufacturers. Need to track sales and contracts? No problem. Want to incorporate data and accounting for more than one company? We can do that. Want a subscription-based program that's affordable for even a start-up operation? Naviteer is for you. If you would like to try the software, contact us.

Flexible solutions for your business needs

NAVITEER PROVIDES A TOTAL SOLUTION.

FOOD SALES SOLUTIONS

Naviteer designs innovative food management applications for food brokers, distributors, and manufacturers with a feature-rich user interface. Our latest versions are cloud-based, subscription-based, and accessible with virtually any browser on Windows, MAC OS, iOS, and Android-based systems.

FAMILIAR STYLE

Naviteer uses familiar menu systems that are well organized and easy to use. It has the look and feel of popular programs used now, which will shorten your learning curve dramatically. The main menu system is on the left side, with a detailed menu on the right, presenting an uncluttered, efficient work area.

STABLE MICROSOFT SQL SERVER FOUNDATION

Microsoft SQL is used to build mission-critical, intelligent apps for online transaction processing (OLTP) with breakthrough scalability, performance, and availability. It protects data at rest and in motion. SQL Server is the least vulnerable database for six years running in the NIST vulnerabilities database.

FOOD SALES MANAGEMENT

CORE FEATURES
- MULTI-USER SUPPORT
- MULTI-VENDOR TRACKING
- MULTI-COMPANY
- SALES MANAGEMENT
- SALES PERSON MANAGEMENT
- ORDER AND CONTRACT TRACKING
- CUSTOMER MANAGEMENT
- INVENTORY CONTROL
- DOCUMENT MANAGEMENT
- COMMISSION TRACKING
- ACCOUNTS RECEIVABLE TRACKING
- SALES DASHBOARDS
- MULTIPLE SQL REPORTS

Online Sales Management

NAVITEER BROKER

Naviteer Broker allows easy entry of sales memos that can be sent to both principals/vendors and customers. Designed for food brokers that need to track contracts from a large number of principals, Naviteer handles receivables accounting for each principal, customer, and broker.

NAVITEER DISTRIBUTOR

Naviteer Distribution is a robust sales and inventory tracking program with multi-use and multi-company features that allow financials to be combined into a single entity.
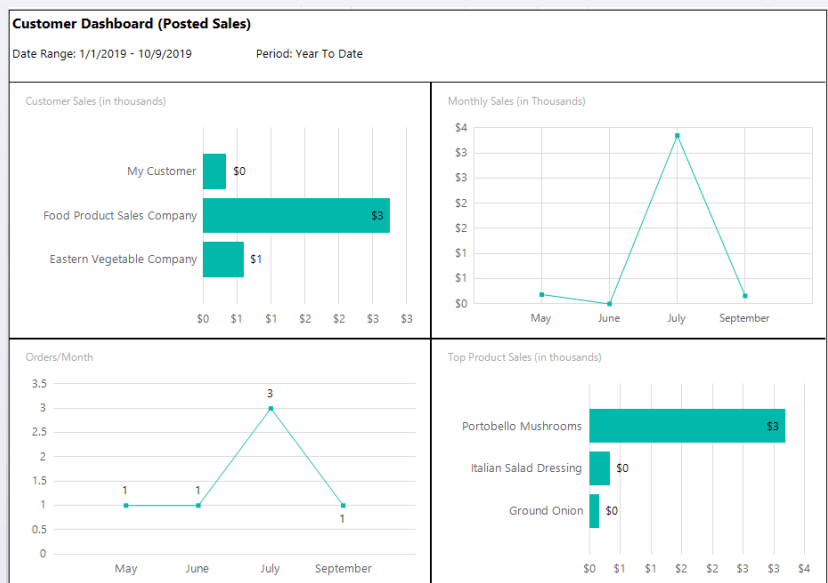
NAVITEER MANUFACTURER

COMING SOON! Naviteer Manufacturing, designed for small and mid-sized companies, includes all Naviteer Distribution features along with basic job tracking.

CUSTOMER RELATIONSHIP MANAGEMENT

Customer Relationship Management software (also known as CRM) has been around for a long time. It is used to better organize customer data. The CRM system in Naviteer software not only allows the capture of customer information, but also provides strategic sales information to the sales force. The CRM system in Naviteer gives the sales department a competitive advantage in securing the next sale. Naviteer CRM has much of the functionality the major CRM systems have at a fraction of the cost.

Naviteer CRM views future sales as a business-to-business relationship. Each new company is entered as a prospect. Linked to these prospect companies is the sales staff getting the job done for your company. CRM is included with all purchases of Naviteer Broker, Distributor, and Manufacturer.

Online Sales Management

Since we are the programmers, your issues are handled by the experts that built the system.   Naviteer has experts to convert your Excel-based system into our relational database programs. If you are using another legacy system, we have experience in up-grading your data to our supported cloud-based system.

Our programs should meet the needs of most brokers, distributors and manufacturers, but we're here to help! If you would like an additional SQL report and/or modification to the existing program, please contact us. We may already be in the process of releasing the update you need. In addition, Naviteer's team of fast and efficient programmers stands ready to help with any other programming projects.

We can also create specialized SQL reports or other database programs to make your business run smoothly.

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